A0325-1
L 116184

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

NOVEMBER 1988

Manufactured home builders shipped 17,556 homes in November, 380 more homes than November of last year, an increase of 2.2 percent. For the year overall, shipments have lagged behind last year by 14,210 homes, off 6.5 percent.

Relative improvement in year-to-date performance was shared by all the regions except the west north central (up 2.5 percent through November versus 2.8 percent through October), and by all of the top ten shipment states except Georgia (up 0.1 percent through November versus 0.6 percent through October). California and Michigan traded places for sixth and seventh place in shipments from October to November.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through November

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	20,744	10.2	- 1.0	20,947	9.6
East North Central	27,806	13.6	+ 1.6	27,376	12.5
West North Central	9,621	4.7	+ 2.5	9,390	4.3
South Atlantic	73,909	36.2	- 9.5	81,640	37.4
South Central	37,513	18.4	- 16.3	44,803	20.5
Mountain	10,846	5.3	- 14.1	12,628	5.8
Pacific	17,032	8.3	+ 11.9	15,214	7.0

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through November

	1988			1987		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	21,281	10.8	- 10.8	23,847	10.9	1
2. North Carolina	17,881	9.1	- 16.6	21,431	9.8	2
3. Georgia	13,780	7.0	+ 0.1	13,769	6.3	3
4. Alabama	10,602	5.4	+ 0.2	10,576	4.8	5
5. South Carolina	10,311	5.2	- 6.7	11,052	5.1	4
6. Michigan	9,678	4.9	+ 3.0	9,396	4.3	6
7. California	9,657	4.9	+ 9.0	8,863	4.1	7
8. Tennessee	8,371	4.2	- 5.0	8,814	4.0	8
9. New York	7,465	3.8	- 0.7	7,514	3.4	10
10. Pennsylvania	6,894	3.5	+ 3.4	6,667	3.1	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971	16,673	- 20.5%	Jan-July	135,668	124,083	- 8.5%
August	21,996	21,894	- 0.5%	Jan-Aug	157,664	145,977	- 7.4%
September	21,700	20,614	- 5.0%	Jan-Sep	179,364	166,591	- 7.1%
October	22,162	19,847	- 10.4%	Jan-Oct	201,526	186,438	- 7.5%
November	16,990	17,640	3.8%	Jan-Nov	218,516	204,078	- 6.6%
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880	16,708	- 20.0%	Jan-July	135,656	124,329	- 8.3%
August	21,961	21,879	- 0.4%	Jan-Aug	157,617	146,208	- 7.2%
September	21,620	20,603	- 4.7%	Jan-Sep	179,237	166,811	- 6.9%
October	21,971	19,807	- 9.8%	Jan-Oct	201,208	186,618	- 7.3%
November	17,176	17,556	2.2%	Jan-Nov	218,384	204,174	- 6.5%
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production 1987	1988		Homes In Inventory 1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%	2.7%	July	475	442
August	2.3%	2.1%	August	510	457
September	2.7%	2.3%	September	590	468
October	3.5%	2.6%	October	781	508
November	3.5%	3.4%	November	595	592
December	4.8%		December	688	

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	58	0.0%	0	625	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,143	1,213	6.1%	14,478	14,249	- 1.6%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,143**	**1,271**	**11.2%**	**14,478**	**14,874**	**2.7%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,338	2,418	3.4%	27,468	27,040	- 1.6%
Michigan *	*	*	---	*	*	---
Ohio	189	307	62.4%	2,981	3,224	8.2%
Wisconsin	178	197	10.7%	2,741	2,830	3.2%
Total	**2,705**	**2,922**	**8.0%**	**33,190**	**33,094**	**- 0.3%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	142	177	24.6%	1,759	2,020	14.8%
Minnesota	128	139	8.6%	1,936	2,020	4.3%
Missouri	48	64	33.3%	566	458	- 19.1%
Nebraska	170	179	5.3%	2,169	2,250	3.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**488**	**559**	**14.5%**	**6,430**	**6,748**	**4.9%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,584	1,669	5.4%	18,441	16,741	- 9.2%
Georgia	2,622	2,488	- 5.1%	31,974	31,008	- 3.0%
Maryland *	*	*	---	*	*	---
North Carolina	1,882	1,800	- 4.4%	26,636	21,329	- 19.9%
South Carolina *	*	*	---	*	*	---
Virginia	272	269	- 1.1%	3,988	3,699	- 7.2%
West Virginia *	*	*	---	*	*	---
Total	**6,360**	**6,226**	**- 2.1%**	**81,039**	**72,777**	**- 10.2%**
South Central						
Alabama	1,531	1,705	11.4%	21,320	20,179	- 5.4%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	389	503	29.3%	4,226	5,139	21.6%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,096	1,200	9.5%	13,473	13,503	0.2%
Texas	700	348	- 50.3%	12,320	6,177	- 49.9%
Total	**3,716**	**3,756**	**1.1%**	**51,339**	**44,998**	**- 12.4%**

Mobile/Manufactured Home Production

	November 1987	November 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	382	312	- 18.3%	4,683	4,008	- 14.4%
Colorado	45	28	- 37.8%	510	440	- 13.7%
Idaho	162	264	63.0%	2,428	2,484	2.3%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**589**	**604**	**2.5%**	**7,621**	**6,932**	**- 9.0%**
Pacific						
Alaska *	*	*	---	*	*	---
California	901	1,055	17.1%	10,914	11,203	2.6%
Hawaii *	*	*	---	*	*	---
Oregon	453	649	43.3%	5,035	6,237	23.9%
Washington	72	109	51.4%	1,259	1,192	- 5.3%
Total	**1,426**	**1,813**	**27.1%**	**17,208**	**18,632**	**8.3%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	563	489	- 13.1%	7,211	6,023	- 16.5%
Total Production	**16,990**	**17,640**	**3.8%**	**218,516**	**204,078**	**- 6.6%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	27	25	- 7.4%	314	236	- 24.8%
Maine	195	217	11.3%	2,565	2,571	0.2%
Massachusetts	91	55	- 39.6%	781	674	- 13.7%
New Hampshire	106	126	18.9%	1,289	1,308	1.5%
New Jersey	62	49	- 21.0%	841	631	- 25.0%
New York	566	598	5.7%	7,514	7,465	- 0.7%
Pennsylvania	527	581	10.2%	6,667	6,894	3.4%
Rhode Island	15	7	- 53.3%	164	107	- 34.8%
Vermont	82	76	- 7.3%	812	858	5.7%
Total	**1,671**	**1,734**	**3.8%**	**20,947**	**20,744**	**- 1.0%**
East North Central						
Illinois	251	252	0.4%	3,389	3,000	- 11.5%
Indiana	539	569	5.6%	6,080	6,366	4.7%
Michigan	812	974	20.0%	9,396	9,678	3.0%
Ohio	445	628	41.1%	6,400	6,438	0.6%
Wisconsin	136	161	18.4%	2,111	2,324	10.1%
Total	**2,183**	**2,584**	**18.4%**	**27,376**	**27,806**	**1.6%**
West North Central						
Iowa	59	82	39.0%	811	1,084	33.7%
Kansas	97	151	55.7%	1,375	1,477	7.4%
Minnesota	126	93	- 26.2%	1,607	1,662	3.4%
Missouri	377	310	- 17.8%	4,370	4,135	- 5.4%
Nebraska	47	38	- 19.1%	455	434	- 4.6%
North Dakota	13	17	30.8%	223	247	10.8%
South Dakota	41	56	36.6%	549	582	6.0%
Total	**760**	**747**	**- 1.7%**	**9,390**	**9,621**	**2.5%**
South Atlantic						
Delaware	134	126	- 6.0%	1,805	1,713	- 5.1%
Florida	2,009	2,107	4.9%	23,847	21,281	- 10.8%
Georgia	1,141	1,078	- 5.5%	13,769	13,780	0.1%
Maryland	113	125	10.6%	1,245	1,243	- 0.2%
North Carolina	1,573	1,548	- 1.6%	21,431	17,881	- 16.6%
South Carolina	942	794	- 15.7%	11,052	10,311	- 6.7%
Virginia	392	461	17.6%	5,550	5,195	- 6.4%
West Virginia	189	169	- 10.6%	2,941	2,505	- 14.8%
Total	**6,493**	**6,408**	**- 1.3%**	**81,640**	**73,909**	**- 9.5%**
South Central						
Alabama	792	905	14.3%	10,576	10,602	0.2%
Arkansas	236	299	26.7%	4,172	3,524	- 15.5%
Kentucky	381	390	2.4%	5,100	5,182	1.6%
Louisiana	149	96	- 35.6%	2,203	1,271	- 42.3%
Mississippi	343	375	9.3%	4,765	4,034	- 15.3%
Oklahoma	56	34	- 39.3%	1,063	519	- 51.2%
Tennessee	680	669	- 1.6%	8,814	8,371	- 5.0%
Texas	432	250	- 42.1%	8,110	4,010	- 50.6%
Total	**3,069**	**3,018**	**- 1.7%**	**44,803**	**37,513**	**- 16.3%**

Mobile/Manufactured Home Shipments

	November 1987	November 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	461	365	- 20.8%	5,462	4,418	- 19.1%
Colorado	88	59	- 33.0%	859	766	- 10.8%
Idaho	37	46	24.3%	575	542	- 5.7%
Montana	26	38	46.2%	488	410	- 16.0%
Nevada	138	233	68.8%	1,849	2,182	18.0%
New Mexico	180	141	- 21.7%	2,932	2,148	- 26.7%
Utah	18	18	0.0%	343	297	- 13.4%
Wyoming	8	6	- 25.0%	120	83	- 30.8%
Total	**956**	**906**	**- 5.2%**	**12,628**	**10,846**	**- 14.1%**
Pacific						
Alaska	5	0	-100.0%	6	18	200.0%
California	753	905	20.2%	8,863	9,657	9.0%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	216	374	73.1%	2,657	3,514	32.3%
Washington	289	372	28.7%	3,688	3,841	4.1%
Total	**1,263**	**1,651**	**30.7%**	**15,214**	**17,032**	**11.9%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	781	508	- 35.0%	6,386	6,703	5.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**17,176**	**17,556**	**2.2%**	**218,384**	**204,174**	**- 6.5%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1988 Product Mix

	Jan-Nov Shipments			Jan-Nov Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	167	69	236	*	*	*
Maine	2,111	460	2,571	489	136	625
Massachusetts *	392	282	674	*	*	*
New Hampshire *	838	470	1,308	*	*	*
New Jersey *	299	332	631	*	*	*
New York *	4,503	2,962	7,465	*	*	*
Pennsylvania	4,222	2,672	6,894	8,504	5,745	14,249
Rhode Island *	62	45	107	*	*	*
Vermont *	619	239	858	*	*	*
Total	**13,213**	**7,531**	**20,744**	**8,993**	**5,881**	**14,874**
	63.7%	**36.3%**	**100.0%**	**60.5%**	**39.5%**	**100.0%**
East North Central						
Illinois *	2,029	971	3,000	*	*	*
Indiana	4,232	2,134	6,366	17,361	9,679	27,040
Michigan *	5,488	4,190	9,678	*	*	*
Ohio	4,486	1,952	16,438	2,380	844	3,224
Wisconsin	2,013	311	2,324	2,391	439	2,830
Total	**18,248**	**9,558**	**27,806**	**22,132**	**10,962**	**33,094**
	65.6%	**34.4%**	**100.0%**	**66.9%**	**33.1%**	**100.0%**
West North Central						
Iowa *	814	270	1,084	*	*	*
Kansas	920	557	1,477	1,464	556	2,020
Minnesota	1,192	470	1,662	1,404	616	2,020
Missouri	2,906	1,229	4,135	66	392	458
Nebraska	187	247	434	1,247	1,003	2,250
North Dakota *	138	109	247	*	*	*
South Dakota *	342	240	582	*	*	*
Total	**6,499**	**3,122**	**9,621**	**4,181**	**2,567**	**6,748**
	67.6%	**32.4%**	**100.0%**	**62.0%**	**38.0%**	**100.0%**
South Atlantic						
Delaware *	1,098	615	1,713	*	*	*
Florida	7,142	14,139	21,281	4,923	11,818	16,741
Georgia	6,930	6,850	13,780	15,731	15,277	31,008
Maryland *	747	496	1,243	*	*	*
North Carolina	11,589	6,292	17,881	15,075	6,254	21,329
South Carolina *	6,268	4,043	10,311	*	*	*
Virginia	3,467	1,728	5,195	3,032	667	3,699
West Virginia *	1,789	716	2,505	*	*	*
Total	**39,030**	**34,879**	**73,909**	**38,761**	**34,016**	**72,777**
	52.8%	**47.2%**	**100.0%**	**53.3%**	**46.7%**	**100.0%**

Year-To-Date

1988 Product Mix

	Jan-Nov Shipments			Jan-Nov Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	8,227	2,375	10,602	14,910	5,269	20,179
Arkansas *	2,697	827	3,524	*	*	*
Kentucky *	3,770	1,412	5,182	*	*	*
Louisiana *	1,079	192	1,271	*	*	*
Mississippi	3,037	997	4,034	4,060	1,079	5,139
Oklahoma *	269	250	519	*	*	*
Tennessee	5,916	2,455	8,371	9,801	3,702	13,503
Texas	1,999	2,011	4,010	3,149	3,028	6,177
Total	**26,994**	**10,519**	**37,513**	**31,920**	**13,078**	**44,998**
	72.0%	**28.0%**	**100.0%**	**70.9%**	**29.1%**	**100.0%**
Mountain						
Arizona	1,808	2,610	4,418	1,802	2,206	4,008
Colorado	313	453	766	128	312	440
Idaho	99	443	542	575	1,909	2,484
Montana *	109	301	410	*	*	*
Nevada *	539	1,643	2,182	*	*	*
New Mexico *	1,153	995	2,148	*	*	*
Utah *	58	239	297	*	*	*
Wyoming *	32	51	83	*	*	*
Total	**4,111**	**6,735**	**10,846**	**2,505**	**4,427**	**6,932**
	37.9%	**62.1%**	**100.0%**	**36.1%**	**63.9%**	**100.0%**
Pacific						
Alaska *	14	4	18	*	*	*
California	1,310	8,347	9,657	1,583	9,620	11,203
Hawaii *	0	2	2	*	*	*
Oregon	504	3,010	3,514	909	5,328	6,237
Washington	400	3,441	3,841	40	1,152	1,192
Total	**2,228**	**14,804**	**17,032**	**2,532**	**16,100**	**18,632**
	13.1%	**86.9%**	**100.0%**	**13.6%**	**86.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	110,323	87,148	197,471	111,024	87,031	198,055
	55.9%	44.1%	100.0%	56.1%	43.9%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,856	1,847	6,703	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	4,088	1,935	6,023
Total	**115,179**	**88,995**	**204,174**	**115,112**	**88,966**	**204,078**
	56.4%	**43.6%**	**100.0%**	**56.4%**	**43.6%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	2,107	12.4%	1	668	7.4%	3	1,439	17.9%	1
North Carolina	1,548	9.1%	2	989	11.0%	1	559	6.9%	3
Georgia	1,078	6.3%	3	537	6.0%	4	541	6.7%	4
Michigan	974	5.7%	4	502	5.6%	5	472	5.9%	5
California	905	5.3%	5	105	1.2%	23	800	9.9%	2
Alabama	905	5.3%	6	689	7.7%	2	216	2.7%	13
South Carolina	794	4.7%	7	468	5.2%	6	326	4.0%	7
Tennessee	669	3.9%	8	466	5.2%	7	203	2.5%	15
Ohio	628	3.7%	9	414	4.6%	8	214	2.7%	14
New York	598	3.5%	10	320	3.6%	11	278	3.5%	9
Pennsylvania	581	3.4%	11	344	3.8%	9	237	2.9%	10
Indiana	569	3.3%	12	341	3.8%	10	228	2.8%	11
Virginia	461	2.7%	13	280	3.1%	12	181	2.2%	16
Kentucky	390	2.3%	14	269	3.0%	14	121	1.5%	18
Mississippi	375	2.2%	15	279	3.1%	13	96	1.2%	21
Oregon	374	2.2%	16	65	0.7%	31	309	3.8%	8
Washington	372	2.2%	17	43	0.5%	35	329	4.1%	6
Arizona	365	2.1%	18	147	1.6%	19	218	2.7%	12
Missouri	310	1.8%	19	197	2.2%	16	113	1.4%	20
Arkansas	299	1.8%	20	220	2.4%	15	79	1.0%	23
Illinois	252	1.5%	21	171	1.9%	18	81	1.0%	22
Texas	250	1.5%	22	135	1.5%	21	115	1.4%	19
Nevada	233	1.4%	23	82	0.9%	25	151	1.9%	17
Maine	217	1.3%	24	171	1.9%	17	46	0.6%	30
West Virginia	169	1.0%	25	122	1.4%	22	47	0.6%	29
Wisconsin	161	0.9%	26	135	1.5%	20	26	0.3%	37
Kansas	151	0.9%	27	92	1.0%	24	59	0.7%	26
New Mexico	141	0.8%	28	78	0.9%	26	63	0.8%	24
New Hampshire	126	0.7%	29	66	0.7%	30	60	0.7%	25
Delaware	126	0.7%	30	71	0.8%	28	55	0.7%	28
Maryland	125	0.7%	31	68	0.8%	29	57	0.7%	27
Louisiana	96	0.6%	32	75	0.8%	27	21	0.3%	40
Minnesota	93	0.5%	33	64	0.7%	33	29	0.4%	33
Iowa	82	0.5%	34	65	0.7%	32	17	0.2%	42
Vermont	76	0.4%	35	54	0.6%	34	22	0.3%	39
Colorado	59	0.3%	36	23	0.3%	38	36	0.4%	32
South Dakota	56	0.3%	37	34	0.4%	37	22	0.3%	38
Massachusetts	55	0.3%	38	37	0.4%	36	18	0.2%	41
New Jersey	49	0.3%	39	22	0.2%	39	27	0.3%	35
Idaho	46	0.3%	40	8	0.1%	44	38	0.5%	31
Nebraska	38	0.2%	41	9	0.1%	43	29	0.4%	34
Montana	38	0.2%	42	12	0.1%	42	26	0.3%	36
Oklahoma	34	0.2%	43	19	0.2%	40	15	0.2%	43
Connecticut	25	0.1%	44	18	0.2%	41	7	0.1%	46
Utah	18	0.1%	45	7	0.1%	46	11	0.1%	44
North Dakota	17	0.1%	46	8	0.1%	45	9	0.1%	45
Rhode Island	7	0.0%	47	2	0.0%	47	5	0.1%	47
Wyoming	6	0.0%	48	2	0.0%	48	4	0.0%	48
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
17,048	**99.7%**		**8,993**	**100.0%**		**8,055**	**99.9%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	21,281	10.8%	1	7,142	6.5%	3	14,139	16.2%	1
North Carolina	17,881	9.1%	2	11,589	10.5%	1	6,292	7.2%	4
Georgia	13,780	7.0%	3	6,930	6.3%	4	6,850	7.9%	3
Alabama	10,602	5.4%	4	8,227	7.5%	2	2,375	2.7%	13
South Carolina	10,311	5.2%	5	6,268	5.7%	5	4,043	4.6%	6
Michigan	9,678	4.9%	6	5,488	5.0%	7	4,190	4.8%	5
California	9,657	4.9%	7	1,310	1.2%	23	8,347	9.6%	2
Tennessee	8,371	4.2%	8	5,916	5.4%	6	2,455	2.8%	12
New York	7,465	3.8%	9	4,503	4.1%	8	2,962	3.4%	9
Pennsylvania	6,894	3.5%	10	4,222	3.8%	11	2,672	3.1%	10
Ohio	6,438	3.3%	11	4,486	4.1%	9	1,952	2.2%	16
Indiana	6,366	3.2%	12	4,232	3.8%	10	2,134	2.4%	14
Virginia	5,195	2.6%	13	3,467	3.1%	13	1,728	2.0%	17
Kentucky	5,182	2.6%	14	3,770	3.4%	12	1,412	1.6%	19
Arizona	4,418	2.2%	15	1,808	1.6%	21	2,610	3.0%	11
Missouri	4,135	2.1%	16	2,906	2.6%	15	1,229	1.4%	20
Mississippi	4,034	2.0%	17	3,037	2.8%	14	997	1.1%	21
Texas	4,010	2.0%	18	1,999	1.8%	20	2,011	2.3%	15
Washington	3,841	1.9%	19	400	0.4%	35	3,441	3.9%	7
Arkansas	3,524	1.8%	20	2,697	2.4%	16	827	0.9%	24
Oregon	3,514	1.8%	21	504	0.5%	34	3,010	3.5%	8
Illinois	3,000	1.5%	22	2,029	1.8%	18	971	1.1%	23
Maine	2,571	1.3%	23	2,111	1.9%	17	460	0.5%	31
West Virginia	2,505	1.3%	24	1,789	1.6%	22	716	0.8%	25
Wisconsin	2,324	1.2%	25	2,013	1.8%	19	311	0.4%	35
Nevada	2,182	1.1%	26	539	0.5%	33	1,643	1.9%	18
New Mexico	2,148	1.1%	27	1,153	1.0%	25	995	1.1%	22
Delaware	1,713	0.9%	28	1,098	1.0%	26	615	0.7%	26
Minnesota	1,662	0.8%	29	1,192	1.1%	24	470	0.5%	30
Kansas	1,477	0.7%	30	920	0.8%	28	557	0.6%	27
New Hampshire	1,308	0.7%	31	838	0.8%	29	470	0.5%	29
Louisiana	1,271	0.6%	32	1,079	1.0%	27	192	0.2%	44
Maryland	1,243	0.6%	33	747	0.7%	31	496	0.6%	28
Iowa	1,084	0.5%	34	814	0.7%	30	270	0.3%	38
Vermont	858	0.4%	35	619	0.6%	32	239	0.3%	43
Colorado	766	0.4%	36	313	0.3%	38	453	0.5%	32
Massachusetts	674	0.3%	37	392	0.4%	36	282	0.3%	37
New Jersey	631	0.3%	38	299	0.3%	39	332	0.4%	34
South Dakota	582	0.3%	39	342	0.3%	37	240	0.3%	41
Idaho	542	0.3%	40	99	0.1%	45	443	0.5%	33
Oklahoma	519	0.3%	41	269	0.2%	40	250	0.3%	39
Nebraska	434	0.2%	42	187	0.2%	41	247	0.3%	40
Montana	410	0.2%	43	109	0.1%	44	301	0.3%	36
Utah	297	0.2%	44	58	0.1%	47	239	0.3%	42
North Dakota	247	0.1%	45	138	0.1%	43	109	0.1%	45
Connecticut	236	0.1%	46	167	0.2%	42	69	0.1%	46
Rhode Island	107	0.1%	47	62	0.1%	46	45	0.1%	48
Wyoming	83	0.0%	48	32	0.0%	48	51	0.1%	47
Alaska	18	0.0%	49	14	0.0%	49	4	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
197,471	**99.8%**		**110,323**	**100.2%**		**87,148**	**99.7%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,488	14.5%	1	1,243	13.7%	3	1,245	15.5%	1
Indiana	2,418	14.1%	2	1,425	15.6%	1	993	12.3%	3
North Carolina	1,800	10.5%	3	1,251	13.7%	2	549	6.8%	6
Alabama	1,705	9.9%	4	1,209	13.3%	4	496	6.2%	8
Florida	1,669	9.7%	5	450	4.9%	7	1,219	15.2%	2
Pennsylvania	1,213	7.1%	6	663	7.3%	6	550	6.8%	5
Tennessee	1,200	7.0%	7	850	9.3%	5	350	4.4%	9
California	1,055	6.2%	8	142	1.6%	13	913	11.3%	4
Oregon	649	3.8%	9	108	1.2%	16	541	6.7%	7
Mississippi	503	2.9%	10	384	4.2%	8	119	1.5%	13
Texas	348	2.0%	11	192	2.1%	11	156	1.9%	12
Arizona	312	1.8%	12	131	1.4%	14	181	2.2%	10
Ohio	307	1.8%	13	212	2.3%	9	95	1.2%	15
Virginia	269	1.6%	14	210	2.3%	10	59	0.7%	18
Idaho	264	1.5%	15	93	1.0%	18	171	2.1%	11
Wisconsin	197	1.1%	16	161	1.8%	12	36	0.4%	21
Nebraska	179	1.0%	17	90	1.0%	19	89	1.1%	16
Kansas	177	1.0%	18	117	1.3%	15	60	0.7%	17
Minnesota	139	0.8%	19	100	1.1%	17	39	0.5%	20
Washington	109	0.6%	20	1	0.0%	23	108	1.3%	14
Missouri	64	0.4%	21	21	0.2%	21	43	0.5%	19
Maine	58	0.3%	22	46	0.5%	20	12	0.1%	23
Colorado	28	0.2%	23	7	0.1%	22	21	0.3%	22
Delaware	*								
Louisiana	*								
New York	*								
Massachusetts	*								
Arkansas	*								
West Virginia	*								
New Jersey	*								
South Carolina	*								
Utah	*								
New Hampshire	*								
Wyoming	*								
New Mexico	*								
Nevada	*								
Maryland	*								
South Dakota	*								
Illinois	*								
Kentucky	*								
Connecticut	*								
Iowa	*								
Montana	*								
Hawaii	*								
Oklahoma	*								
Alaska	*								
Michigan	*								
North Dakota	*								
Vermont	*								
Rhode Island	*								
	17,151	**99.8%**		**9,106**	**99.9%**		**8,045**	**99.7%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1988

State	Total Productn	% of Total:	Rank:	Single: Sectn Prduct:	% of Total:	Rank:	Multi Sectn Prduct:	% of Total:	Rank
Georgia	31,008	15.7%	1	15,731	14.2%	2	15,277	17.6%	1
Indiana	27,040	13.7%	2	17,361	15.6%	1	9,679	11.1%	3
North Carolina	21,329	10.8%	3	15,075	13.6%	3	6,254	7.2%	5
Alabama	20,179	10.2%	4	14,910	13.4%	4	5,269	6.1%	8
Florida	16,741	8.5%	5	4,923	4.4%	7	11,818	13.6%	2
Pennsylvania	14,249	7.2%	6	8,504	7.7%	6	5,745	6.6%	6
Tennessee	13,503	6.8%	7	9,801	8.8%	5	3,702	4.3%	9
California	11,203	5.7%	8	1,583	1.4%	14	9,620	11.1%	4
Oregon	6,237	3.1%	9	909	0.8%	18	5,328	6.1%	7
Texas	6,177	3.1%	10	3,149	2.8%	9	3,028	3.5%	10
Mississippi	5,139	2.6%	11	4,060	3.7%	8	1,079	1.2%	14
Arizona	4,008	2.0%	12	1,802	1.6%	13	2,206	2.5%	11
Virginia	3,699	1.9%	13	3,032	2.7%	10	667	0.8%	17
Ohio	3,224	1.6%	14	2,380	2.1%	12	844	1.0%	16
Wisconsin	2,830	1.4%	15	2,391	2.2%	11	439	0.5%	20
Idaho	2,484	1.3%	16	575	0.5%	19	1,909	2.2%	12
Nebraska	2,250	1.1%	17	1,247	1.1%	17	1,003	1.2%	15
Minnesota	2,020	1.0%	18	1,404	1.3%	16	616	0.7%	18
Kansas	2,020	1.0%	19	1,464	1.3%	15	556	0.6%	19
Washington	1,192	0.6%	20	40	0.0%	23	1,152	1.3%	13
Maine	625	0.3%	21	489	0.4%	20	136	0.2%	23
Missouri	458	0.2%	22	66	0.1%	22	392	0.5%	21
Colorado	440	0.2%	23	128	0.1%	21	312	0.4%	22
Iowa	*								
Michigan	*								
Rhode Island	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
West Virginia	*								
Hawaii	*								
Arkansas	*								
Oklahoma	*								
New Jersey	*								
South Carolina	*								
New York	*								
Kentucky	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Utah	*								
Delaware	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
South Dakota	*								
Illinois	*								
Alaska	*								
Montana	*								
198,055	**100.0%**			**111,024**	**99.8%**		**87,031**	**100.3%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

NOVEMBER 1988
Manufacturing Report

Consressional Info. Service
Dept SRI
4520 East West Highway
Bethesda MD